

Break Even Point of a J-KO Product
 See below for your JKO machine
 Also assumes a price of \$1.00 per car

JKO Model	Purchase Price Product	Thousands of cars washed per year	@ \$1.00/car Total Sales	% of cars needed to pay for machine in 1 yr
CO-5	\$4,795	10,000	10,000	47.950%
		20,000	20,000	23.975%
		30,000	30,000	15.983%
		40,000	40,000	11.988%
		50,000	50,000	9.590%
		60,000	60,000	7.992%
		70,000	70,000	6.850%
		80,000	80,000	5.994%
		90,000	90,000	5.328%
		100,000	100,000	4.795%

JKO Model	Purchase Price of Product	Thousands of cars washed per year	@ \$1.00/car Total Sales	% of cars needed to pay for machine in 1 yr
BA-5	\$4,995	10,000	10,000	49.950%
		20,000	20,000	24.975%
		30,000	30,000	16.650%
		40,000	40,000	12.488%
		50,000	50,000	9.990%
		60,000	60,000	8.325%
		70,000	70,000	7.136%
		80,000	80,000	6.244%
		90,000	90,000	5.550%
		100,000	100,000	4.995%

Profitability of a J-KO Product
Example below is for U-1 Model

Price Per car	Purchase Price of Product	Thousands of cars washed per year	@ \$2.00/car Total Sales	% of cars needed to pay for machine in 1 yr
2.00	\$8,595	10,000	20,000	42.975%
		20,000	40,000	21.488%
		30,000	60,000	14.325%
		40,000	80,000	10.744%
		50,000	100,000	8.595%
		60,000	120,000	7.163%
		70,000	140,000	6.139%
		80,000	160,000	5.372%
		90,000	180,000	4.775%
		100,000	200,000	4.298%

Price Per car	Purchase Price of Product	Thousands of cars washed per year	@ \$3.00/car Total Sales	% of cars needed to pay for machine in 1 yr
3.00	\$8,595	10,000	30,000	28.650%
		20,000	60,000	14.325%
		30,000	90,000	9.550%
		40,000	120,000	7.163%
		50,000	150,000	5.730%
		60,000	180,000	4.775%
		70,000	210,000	4.093%
		80,000	240,000	3.581%
		90,000	270,000	3.183%
		100,000	300,000	2.865%